



## NEBUMA GMBH

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Climate change is one of the most severe problems of our time. The world needs to shift to renewable energy. The challenge: renewable energy production largely depends on the availability of sun and wind. Decoupling energy production from consumption with storage facilities is crucial for the transition to renewable energy.

Kraftblock provides an eco-friendly, cost-efficient and highly scalable, modular thermal energy storage system. Backed by top investors, such as Freigeist Capital - the investment firm of European serial founder Frank Thelen, [freigeist.com](https://freigeist.com) - Kraftblock provides a key technology for the global energy transition, which requires a storage capacity of more than 15,000 TWh el by 2050.

We are looking for highly talented team members with entrepreneurial mindset to establish Kraftblock as the globally leading energy storage.

# CHIEF COMMERCIAL OFFICER (CCO) / CHIEF OPERATING OFFICER (COO) (M/F/D) ENERGY STORAGE

## YOUR DAY TO DAY

- Commercialization of Kraftblock's energy storage in various applications and industries
- Development of Kraftblock's customer relationships and new business opportunities
- Design and implement business strategies, plans and procedures
- Building a project pipeline in various application areas
- Commercial support of the founders in the development and implementation of projects
- Building of a long-term strategy for Kraftblock and development of a vision for the future of the energy market
- Direct cooperation with the founders and investor team of Freigeist Capital

## YOUR PROFILE

- Degree in engineering and/or business administration or similar product related degrees
- 5+ years of experience in front- and back-end business development in production environments and/or electrical engineering, consulting, sales, project management
- In-depth understanding of or interest for the energy market, its stakeholders and regulatory developments
- Entrepreneurial, driven mindset and passion for shaping the future
- High level of self-reliance with the ability to work in a team, as well as autonomously
- Target-oriented workstyle with analytic problem-solving skills
- Fluent English language skills are required

## WE EMPOWER YOU WITH

- Compensation package includes stock options
- Small team and close collaboration with founding and investor team
- Significant contribution to company's development
- Working on one of the biggest challenges of our time with outstanding technology and partners

We are looking forward to receiving your application under: [hr@kraftblock.com](mailto:hr@kraftblock.com)