



**KRAFT  
BLOCK**

**ENERGY STORAGE SOLUTIONS**

**NEBUMA GMBH**

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Climate change is one of the most serious challenges of our time. The world needs to shift to renewable energy. However, renewable energy generation cannot be controlled as its inputs (e.g. sun, wind) are outside of human's control. Huge energy quantities must be stored in a short time and released on demand. Therefore, decoupling energy production from consumption is a fundamental cornerstone for a substantial adoption of renewable energy.

Kraftblock tackles this problem and provides the first cost-effective, eco-friendly and highly scalable modular energy storage solution. The core technology is a specially designed material with high thermal conductivity & high specific capacity being able to store temperatures of up to 1.300 °C. In combination with established heating technology, electrical energy can be stored and supplied on demand.

## **HEAD OF BUSINESS DEVELOPMENT / SENIOR BUSINESS DEVELOPMENT (M/F/D) ENERGY STORAGE**

At Kraftblock it is our ambition to deliver a long-term and sustainable contribution to the transition to 100% renewable energy. Kraftblock has a key technology to transform the energy market and is backed by top investors, such as Freigeist Capital - the investment fund from European serial founder Frank Thelen. Now we are looking for highly talented and visionary people that follow our mission and embody the drive to develop Kraftblock to the leading energy storage solution.

### **YOUR DAY TO DAY**

- Commercialization of Kraftblock energy storage in various applications and industries
- Development of Kraftblocks customer relationships and new business fields
- Building a project pipeline in various application areas
- Commercial support of the founders in the development and implementation of projects
- Building of a long-term strategy for Kraftblock and development of a vision for the future energy market
- Direct cooperation with the founders and the investor team of Freigeist Capital

### **YOUR PROFILE**

- Degree in business administration and/or engineering or similar product related degrees
- 3+ years of experience in front- and back-end business development in production environments and/or electrical engineering, sales, project management
- In-depth understanding of or interest for the energy market, its stakeholders and regulatory developments
- Entrepreneurial-driven character with vision and passion for shaping the future
- High level of self-reliance with the ability to work in a team, as well as autonomously
- Target-oriented, driven workstyle with analytic problem-solving skills
- Fluent English language skills are essential

### **WE EMPOWER YOU WITH**

- Small team and close collaboration with founding team
- Significant contribution to company's development
- Working on one of the biggest challenges of the 21st century with outstanding technology
- Attractive long-term career path with promotion opportunities and competence trainings
- Indefinite employment contract, flexible working hours

If you feel attached to our vision, we are looking forward to receiving your application under: [hr@kraftblock.com](mailto:hr@kraftblock.com)